

#### **ATTENDING CHAMPIONS**



**VINTE**, Mexico



**Balwin Properties, South Africa** 



Madrid Inmobiliaria, Peru



FIBRA UNO, Mexico





FIBRA Macquarie, Mexico



**COMVIVE, Mexico** 



Goldkey, Ghana



**CANADEVI, Mexico** 



**Constructora Bolivar, Colombia** 



Plaza Logistica, Argentina



**Constructora Capital, Colombia** 



Davivienda, Colombia



Ashmore, USA/Colombia



**HC Capital, Cote D'Ivoire** 



Corinne Figueredo

EDGE Global Operations Lead
International Finance Corporation







Vivek Pathak
Director and Global Head, Climate Business
International Finance Corporation



Ommid Saberi EDGE Global Technical Lead International Finance Corporation





#### **Meet the EDGE Team**



**Prashant Kapoor,** *Chief Industry Specialist* 



Ommid Saberi Technical Lead



Corinne Figueredo
Global Operations Manager



Michelle Farrell
Marketing & BizDev Lead



Sandeep Singh
Global BizDev Lead



Nhan Thi Thu Nguyen Strategy & Finance



**Sandro Díez-Amigo** *MAGC Research Lead* 



Silvia Elena Solano Quesada Regional Lead, LAC

#### **Meet the EDGE Team**



**Sarah Santucci** *Marketing Lead* 



Philipp Hlatky
Marketing & Strategy Specialist



Vanya Candia
Operations Officer



**Lakshmi Minnal** *Product Specialist* 



Elfinesh Atske
Program Assistant



Irene Montserrat
Technical Specialist



Oxana Ware

MAGC Research



Naz Beykan Climate Resilience Expert, BRI



**Eduardo de la Cerda** *Photography* 

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**HC Capital, Cote D'Ivoire** 







33% energy - 54% water - 47% embodied energy

#### **Key EDGE Metrics:**

- 7 properties certified
- 273,186 square meters certified and preliminarily certified
- Carbon Zero Pledger





## **Ashmore**

#### **AshmoreAVENIDA:**

Private equity real estate investment arm in Latin America of the Ashmore Group, specialist Emerging Markets asset manager. Focused on the development of sustainable low-income housing projects with experience across asset types.



**Oscar Ardila** 

Institutional Business Development, Real Estate Executive



#### Periferico 428 – Mexico City

30% energy - 36% water - 39% embodied energy

#### **Key EDGE Metrics:**

- 4 clients certifying with EDGE
- 337,819 square meters certified (6,764 housing units).







#### **CANADEVI VM:**

National Chamber of the Housing Development and Promotion Industry. The association counts with more than a thousand affiliated developers throughout the country and 34 state delegations. It is committed to promoting EDGE amongst its members and has so far organized dozens of trainings and meetings with potential certifiers.



Yuri Zagorin Alazraki
President





40% energy - 36% water - 65% embodied energy

#### **Key EDGE Metrics:**

- 1 project certified with EDGE
- 45,936 square meters certified
- Carbon Zero Pledger







#### **COMVIVE:**

Founded in 2014, COMVIVE has offered energy-efficient housing solutions in sustainable communities considering economic, environmental and social sustainability targeting affordable and middle-class families. Its management team with extensive knowledge of the sector with more than 20 years of experience in the promotion of housing and urban development.



**Iñigo Orvañanos** 

Director



**Rubén Cors** 

Chief Strategy & Sustainability Officer





21% energy - 37% water - 47% embodied energy

#### **Key EDGE Metrics:**

- 25 projects certified with EDGE
- 1,036,441 square meters certified







#### **Constructora Capital:**

Constructora Capital's purpose is to provide quality of life for its clients. The company develops housing projects seeking to offer a comprehensive vision of sustainable development, placing clients as a fundamental priority in its operation.



Presidente





21% energy - 37% water - 47% embodied energy

#### **Key EDGE Metrics:**

- 7 projects certified with EDGE
- 222,499 square meters certified







#### **FUNO:**

FUNO is an investment trust and real estate in Mexico focused on the generation of sustainable value through the operation, acquisition, sale and development of real estate commercial use. FUNO's business philosophy is based on extensive and deep knowledge, as well as a decision process focused 100% on real estate.



Karen Mora
Sustainability Director



#### **REY025 – Reynosa, Tamaulipas**

42% energy - 38% water - 99% embodied energy

#### **Key EDGE Metrics:**

- 54 projects certified with EDGE
- 800,207 square meters certified







FIBRA Macquarie México

#### Fibra Macquarie:

FIBRA Macquarie México is a premier owner of institutional quality industrial and retail real estate with a best-in-class internal property management platform and attractive growth pipeline. The company aligns its ESG commitments, investment strategies, and business operations to globally recognize and adopt sustainability objectives.



**Simon Hanna** 



**Andrew McDonald-Hughes** 

CEO CFO









#### PL Echevarría WH1, Buenos Aires

38% energy - 28% water - 43% embodied energy

#### **Key EDGE Metrics:**

- 12 projects certified with EDGE
- 388,918 square meters certified
- First EDGE Champion in Argentina

#### **Plaza Logística:**

Plaza Logística develops and operates cutting-edge Logistics Parks, known as "Triple A". The company offers an innovative model of multi-client park offering its clients a cutting-edge format under the highest international standards of quality, safety and sustainability, with very significant savings for their logistics operations.



**Sergio Cohen** 

Corporate Financial Manager



#### **Madrid Prana, Lima**

23% energy - 34% water - 67% embodied energy

#### **Key EDGE Metrics:**

- 7 projects certified with EDGE
- 38,273 square meters certified
- 1<sup>st</sup> Champion in Peru







#### **Madrid Inmobiliaria:**

Founded in 2004, Madrid Inmobiliaria builds residential projects for the affordable and middle income segment. The company is currently certifying 100% of its portfolio with EDGE in 2020 and was the first in Peru to obtain an EDGE certification and has helped drive the development of green buildings in the country.



**Cesar Madrid** 

CEO





27% energy - 34% water - 59% embodied energy

#### **Key EDGE Metrics:**

- 72 projects certified with EDGE
- 2,142,337 square meters certified
- 1st Champion in Colombia







#### **Constructora Bolivar:**

Created in 1983 with the support of Grupo Bolivar, the company specializes in building large housing projects in various cities in Colombia targeting middle- and low-income segments. Given the floorspace the company builds annually, Constructora Bolivar is considered the largest developer in the country.



Alejandra Robledo
Sustainability Manager





37% energy - 44% water - 71% embodied energy

#### **Key EDGE Metrics:**

- 93 projects certified with EDGE
- 594,431 square meters certified (8,375 housing units)
- Zero Carbon Pledger







#### Vinte:

Vinte develops a concept of comprehensive sustainable communities where clients not only have a home, but also, they are able to access other types of infrastructure including roads, educational, commercial and recreational facilities, connectivity services, technology for housing and community development. Between 2019 and 2022, Vinte has certified 8,299 EDGE homes located in 6 states between, including 841 EDGE Advanced.



**Gonzalo Pizzuto** 

Manager of Investors Relations





Type K: 48% energy - 35% water - 34% embodied energy

#### **Balwin, South Africa**

 1st set of projects achieved EDGE Level 1, 2nd set of projects aiming for EDGE Advanced.

#### **Key EDGE Metrics:**

- In 2019 Balwin Properties registered 13,000 units (~ 1 million m2) for largest registration for EDGE globally by one developer.
- In 2021 Balwin registered an additional 12,000 units (~ 1 million m2)
- 17 projects certified with EDGE
- 1.9 million square meters certified, 22,657 homes







#### **Balwin Properties:**

Balwin Properties is a listed company with more than two decades' experience in the South African property industry. Since 1996, Balwin has been designing, building, marketing and selling secure, affordable, high-quality, environmentally-friendly sectional title residential apartments.



**Matthew Whalley** 

Director and Green Innovation Manager



Goldkey, Ghana

#### **PwC Tower**

22% energy – 55% water – 25% embodied energy

#### **EY Building**

36% energy – 56% water – 20% embodied energy

#### **Key EDGE Metrics:**

- Two projects certified with EDGE
- 12,034 square meters certified







#### **Goldkey Properties:**

Since 1997, Goldkey Properties has been developing award-winning quality residential, commercial and mixed-use spaces all over Accra.



Fuseina Abu

Managing Director



Alexander Dordor

Commercial Director



#### Mirador de Jaboqué, Bogotá

20% energy - 42% water - 54% embodied energy

#### **Key EDGE Metrics:**

- 52 projects certified with EDGE financed by the bank
- 831.801 square meters and 9,040 housing units.







#### **Davivienda:**

With more than 19 million customers and being the second largest bank by portfolio in Colombia, Banco Davivienda focuses on promoting greater financial inclusion and sustainable development.



**Camilo Albán** 

VP of Mortgages and Construction Banking



#### Cosmos Yopougon, Côte d'Ivoire

29% energy - 41% water - 44% embodied energy

#### **Key EDGE Metrics:**

 HC Capital catalyzed the green bond market in Francophone Africa by having the first green bond issuance in Cote D'Ivoire for refinancing their Cosmos Yopougon Mall





## HC CAPITAL PROPERTIES

#### **HC Capital Properties:**

HC Capital Properties ("HCCP") is a privately held investment and development company in the real estate sector with a focus on West & Central Africa.



Cheick Sanankoua

Managing Partner



Ommid Saberi EDGE Global Technical Lead International Finance Corporation







Rajat Malik Global MAS Upstream Lead - Tourism, Retail and Property International Finance Corporation





# MC **C1**











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#### **NOT PRESENT CHAMPIONS**



AMG Desarrollos\*

**AMG Desarrolladores, Mexico** 

**Belgica Edificaciones, Peru** 

**Grupo Ikon, Mexico** 

PRÜDESA

Prodesa, Colombia



Ciputra, Indonesia



Asia Green Real Estate, Indonesia

Bancolombia, Colombia



**Banco Pichincha, Ecuador** 



**LatAm Logistic, Costa Rica** 



Paladin Realty, USA



conaltura

B BELGICA EDIFICACIONES



FibraEco, Mexico

#### **NOT PRESENT CHAMPIONS**



**NWP**, Indonesia



**IHS, South Africa** 



**Modern Shelter**, Nigeria



**Capital House Group, Vietnam** 



Acorn, Kenya



IndoSpace, India



**EZLand, Vietnam** 



Rehoboth, Ghana

#### **NOT PRESENT CHAMPIONS**



Aga Khan, India



**Tata Realty, India** 



**Imperial Homes, Philippines** 



**Italpinas, Philippines** 



**Arthaland, Philippines** 



**Ascott International Ltd, Vietnam** 



**IDS Equity Holdings, Vietnam** 



Signature Global, India



NIA, Abuja Chapter, Nigeria









### CHAMPIONS



FIBRA Macquarie México

















































Bolivin





















Ashmore

























































# HC CAPITAL PROPERTIES

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Federal Department of Economic Affairs, Education and Research EAER State Secretariat for Economic Affairs SECO

Swiss Confederation

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